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Set	Items	Description
S1	2	RESTAURANT (S) (SHARE (2W) DELIVERY) AND PD<=000503
S2	2	RD (unique items)
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S4	84	S3 AND ((SHAR? (3W) SHIP?) (S) (COST? OR FEE OR CHARG?))
S5	8	S4 AND ((SHAR? (2W) SHIP?) (5W) (COST? OR FEE? OR CHARG?))
S6	8	RD (unique items)
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2/9/1 (Item 1 from file: 15)

DIALOG(R).File 15:ABI/Inform(R)

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00578302 91-52649

With Tom Monaghan Back, Can Domino's Deliver?

Driscoll, Lisa; Woodruff, David

Business Week n3237 (Industrial/Technology Edition) PP: 136, 140 Oct 28,

1991 CODEN: BWITEU ISSN: 0739-8395 JRNL CODE: BWE

DOC TYPE: Journal article LANGUAGE: English LENGTH: 2 Pages

SPECIAL FEATURE: Graphs

COMPANY NAMES:

Dominos Pizza Inc (DUNS:01-746-0668)

GEOGRAPHIC NAMES: US

DESCRIPTORS: Case studies; Fast food industry; Strategic planning; Business conditions; Market shares; Competition; Corporate profits

CLASSIFICATION CODES: 9110 (CN=Company specific); 8380 (CN=Hotels & restaurants); 2310 (CN=Planning); 9190 (CN=United States)

ABSTRACT: In 1989, Thomas Monaghan, founder of Domino's Pizza and inventor of mass-market pizza delivery, stepped back from day-to-day operations at Domino's as he attempted to sell the private company for \$1.2 billion. While the sales efforts went on, franchisees grew restive and operations suffered. Now, Domino's is off the auction block and Monaghan is back, with a back-to-the-basics focus on delivery to restore strong sales and profit growth. Competition grew while he was away. With restaurant industry sales virtually flat, the 17% annual growth of the \$6-billion pizza-delivery market is luring rivals. In 1990, Pizza Hut Inc. posted a 20% increase in overall revenues to \$4.9 billion, while Domino's sales rose only 6% to \$2.65 billion, well below the growth rates of the 1980s. Domino's share of delivery, still the largest, fell from about 50% in 1989 to 46% last year.

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S RESTAURANT (S) (SHARE (2W) DELIVERY) AND PD<=000503

>>>File 15 processing for PD= : PD=000503

>>> started at PD=710000 stopped at PD=920909

>>>File 810 processing for PD= : PD=000503

>>> started at PD=850116 stopped at PD=911124

>>>File 813 processing for PD= : PD=000503

>>> started at PD=100000 stopped at PD=900919

>>>File 583 processing for PD= : PD=000503

>>> started at PD=100001 stopped at PD=881123

>>>File 635 processing for PD= : PD=000503

>>> started at PD=1190 stopped at PD=910501

>>>File 570 processing for PD= : PD=000503

>>> started at PD=19840102 stopped at PD=19910623

>>>File 47 processing for PD= : PD=000503

>>> started at PD=590100 stopped at PD=641001

Processing

337911 RESTAURANT

2363191 SHARE

770909 DELIVERY

4 RESTAURANT(S) SHARE(2W) DELIVERY

2901240 PD<=000503

S1 2 RESTAURANT (S) (SHARE (2W) DELIVERY) AND PD<=000503

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File 15:ABI/Inform(R) 1971-2006/Mar 08
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Set	Items	Description
S1	2	RESTAURANT (S) (SHARE (2W) DELIVERY) AND PD<=000503
S2	2	RD (unique items)

T S6/3,KWIC/1-8

A 6/3,KWIC/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01990174 49327899

Vying to be the top dog

Enos, Joel

Upside v12n3 PP: 160-165 Mar 2000

ISSN: 1052-0341 JRNL CODE: UPS

WORD COUNT: 2209

...TEXT: give the Net-based companies instant access to huge product inventories and the ability to share sky-high shipping and distribution costs . It's never going to be cheap to ship a 40-pound bag of dog...

...it dear across the country. To make it worth your while in terms of shipping costs , you need strategically placed distribution centers.

The unique shipping structure put together by CEO Andrea...

000301

A 6/3,KWIC/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00727777 93-76998

Price Discrimination by Shipping Conferences

Sjostrom, William

Logistics & Transportation Review v28n2 PP: 207-216 Jun 1992

ISSN: 0047-4991 JRNL CODE: LTR

WORD COUNT: 4100

...TEXT: shipping services is simply the elasticity of demand for the product being shipped times the share of the shipping cost in the total cost of the good. Zero elasticity of substitution between liner shipping and other forms of transportation...

920600

6/3,KWIC/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00647888 92-62828

The Economic Community of West African States: Status, Problems and Prospects for Change

Greer, Thomas V.

International Marketing Review v9n3 PP: 25-39 1992

ISSN: 0265-1335 JRNL CODE: IRV

WORD COUNT: 6902

...TEXT: in most nations. Excluding Liberia, the ECOWAS states own a mainly old, small fleet whose share of the world shipping industry is not growing. Moreover, Nigeria owns the lion's share of the ships . ECOWAS transportation cost for imports as a proportion of the value of imports is far above the world...

920000

6/3,KWIC/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00536805 91-11149

JIT: Strategies for Distant Suppliers

Thomas, Joe G.; Lamberson, Morris

Business v40n4 PP: 36-39 Oct-Dec 1990

ISSN: 0163-531X JRNL CODE: AEC

...ABSTRACT: for suppliers in a JIT system. The opportunities to interact with buyers are reduced, and costs increase with distance. However, there are a number of strategies that suppliers may be able...

...competitive or to regain a competitive position. These strategies involve: 1. broadening product lines, 2. sharing shipping costs with other manufacturers, 3. relocating all or part of the manufacturing facilities closer to the...

901000

6/3,KWIC/5 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00124739 80-18776

CPI Rail Rates Are Heading Up

Anonymous

Chemical Week v127n12 PP: 16-17 Sep 17, 1980

ISSN: 0009-272X JRNL CODE: CEM

...ABSTRACT: providing deregulation of the railroads having been passed, chemical shippers may experience significantly higher freight costs. If a bill passes in the Senate similar to the one passed by the House...

...feeling it will bring about advantageous rate and service contracts, but other shippers do not share this view. Shippers feel they would get a measure of antitrust immunity from the bill, for shippers' groups would ...

...be granted to shippers that provide their own cars. Another possibility is that some nontransportation costs might rise as a result of deregulation. Higher rail rates for such fuels as coal would increase energy costs. In general, chemical companies are apprehensive about deregulation, and the impact of the change will...

800000

6/3,KWIC/6 (Item 1 from file: 810)

DIALOG(R)File 810:Business Wire

(c) 1999 Business Wire. All rts. reserv.

0164325 BW675

CRYSTAL BRANDS: Crystal Brands 1989 income from continuing operations up 68 percent

February 21, 1990

Byline: Business Editors

...over
the prior year's net income of \$14,648,000, or \$1.63 per share . The
Ship 'n Shore divestiture charge relates, principally, to the non-cash
write-down of goodwill and intangibles which were generated...

6/3,KWIC/7 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0127378 90-10063

Crystal Brands 1989 Income From Continuing Operations Up 68 Percent

Chaney, Gerald M.

Business Wire (San Francisco, CA, US) s1 p1

PUBL DATE: 900221

WORD COUNT: 654

DATELINE: Southport, CT, US

PUBL DATE: 900221

TEXT:

...result of the Ship 'n Shore divestiture, the Company incurred a
one-time after-tax charge of \$8,864,000, reducing net income for 1989 to
\$18,529,000, or \$2.05 per share. Despite this charge , net income for
1989 rose 27 percent over the prior year's net income of \$14,648,000, or
\$1.63 per share . The Ship 'n Shore divestiture charge relates,
principally, to the non-cash write-down of goodwill and intangibles which
were generated...

6/3,KWIC/8 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01034902 Supplier Number: 40560786

Unocal pipelines may transport coal

National Petroleum News, v80, n12, p64

Nov, 1988

ISSN: 0149-5267

Language: English Record Type: Abstract

Document Type: Magazine/Journal; Trade

ABSTRACT:

...coal to provide electric power. The transporting of coal via pipeline
would result in a sharp reduction in shipping costs . The project
could increase western Canadian coal sales by 5-10 mil tons/yr, according

...
19881101

T S2/3,KWIC/1-2

2/3,KWIC/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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00578302 91-52649

With Tom Monaghan Back, Can Domino's Deliver?
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ISSN: 0739-8395 JRNL CODE: BWE

...ABSTRACT: delivery to restore strong sales and profit growth.
Competition grew while he was away. With restaurant industry sales
virtually flat, the 17% annual growth of the \$6-billion pizza-delivery
market...

...6% to \$2.65 billion, well below the growth rates of the 1980s. Domino's
share of delivery, still the largest, fell from about 50% in 1989 to
46% last year. ...
911028

2/3,KWIC/2 (Item 1 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00085487 19990804216B1416 (USE FORMAT 7 FOR FULLTEXT)
The Miami Herald Launches Online Partnership With Food.com
Business Wire
Wednesday, August 4, 1999 15:20 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 678

19990804

...from the Web site and add a personalized message. With
this feature, you can easily ~~share your favorite delivery and takeout~~
~~restaurant with your friends and family with a quick email message.~~
Another added feature is the ability to email restaurant
recommendations to Food.com for its listings.

Miami Herald Online Services (www.miami.com and...

Y

2/9/2 (Item 1 from file: 610)

DIALOG(R)File 610:Business Wire

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00085487 19990804216B1416 (THIS IS THE FULLTEXT)

The Miami Herald Launches Online Partnership With Food.com
Business Wire

Wednesday, August 4, 1999 15:20 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 678

TEXT:

MIAMI, Aug 4, 1999 (BUSINESS WIRE via COMTEX) - Local Consumers Now Have
Online Restaurant

Takeout & Delivery Service From
Miami-Fort Lauderdale Restaurants

Log onto www.miami.com, www.herald.com, www.justgo.com/southflorida

The Miami Herald today announced the launch of an affiliate partnership of Miami.com with Food.com (www.food.com), the Internet's largest meal takeout and delivery service. Miami.com, published by Miami Herald Online Services, is a comprehensive Internet community portal for South Florida. By logging onto www.herald.com, www.miami.com or www.justgo.com/southflorida, users can access Food.com which provides online ordering capabilities, restaurant listings and online menus from more than 12,000 restaurants in metropolitan areas including Miami and Fort Lauderdale, Washington D.C., Chicago, Los Angeles, Orlando, Tampa, and Philadelphia.

Users simply select the Food.com icon located on Miami.com's home page, Herald.com's Entertainment channel or the entertainment Web site, Just Go South Florida. Users have several options once they are logged on -- "Let's Eat" offers four easy-to-follow steps: (1) browse menus, (2) find a restaurant, (3) make the selection and (4) place the order. For local city listings "We're Local" offers specific city restaurant listings by cuisine type or restaurant name. "What Are You Hungry For..." allows users to browse restaurant menus, and "What's On the Menu" allows users to view the complete menu by categories - and all areas offer users the ability to place orders at any time. Additionally, "Want To Dine Out" provides a nationwide listing of restaurants by entering zipcode, city and state.

With more than 400 restaurants currently listed for the Miami-Fort Lauderdale area, Food.com also makes it easy for users to narrow their search. From complete restaurant listings, users select alphabetically, geographically, by restaurant name, or by particular culinary styles or cuisine. Each restaurant listing offers a brief description, address and telephone, and complete menu with prices.

Frequent users of Food.com can register as a "Regular" by registering a user name and password plus address which enables "Food.com Regulars" to instantly retrieve their favorite places, place orders faster, learn of new restaurants in their neighborhood, and receive valuable dining "coupons" viaemail.

Additionally, Food.com offers "E-mail A Friend" which allows users to email directly from the Web site and add a personalized message. With this feature, you can easily share your favorite delivery and takeout

restaurant with your friends and family with a quick email message. Another added feature is the ability to email restaurant recommendations to Food.com for its listings.

Miami Herald Online Services (www.miami.com and www.herald.com) is a member of Knight Ridder New Media's Real Cities network. Real Cities (www.realcities.com) is a national network of 40 Web sites and services consisting of newspaper sites, online classified products and lifestyle community Web sites. Real Cities is the nation's largest news-based network.

Knight Ridder is the nation's second largest newspaper publisher, with products in print and online. The company publishes 31 daily newspapers in 28 U.S. markets, with a readership of 9 million daily and 12.6 million Sunday.

Knight Ridder also has investments in two newsprint mills. Food.com was founded in December of 1996 as cybermeals and is the largest service of its kind offering home and business meals on the Internet. With over 12,000 restaurants on the service nationwide and over 500,000 members, Food.com is also the exclusive takeout and delivery partner of America Online. Food.com has been a leader in aggregating the highly fragmented restaurant industry in order to provide consumers with a one-stop shopping site on the Web for food takeout and delivery ordering. Eventually, Food.com intends to expand its offerings to include restaurant reservations, restaurant reviews, sending meals as gifts, specialty food offerings, and news related to food and dining. Food.com can be found on the World Wide Web at www.food.com. Located in San Francisco, California, Food.com can also be contacted at 415/981-5505.

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